

NAME _____



Class 18PLE4

Dates and Times subject to change

ATTEND	Title	Date	Time
	1a Authorization and Exclusive Right To Sell Agreement	Wednesday, September 26, 2018	12:00-2:00
	1b Purchase & Sales Agreement	Wednesday, September 26, 2018	2:00-4:00
	1c Addendums, Counters, Contingencies, Multiple Offers, Back Up Offers & Transaction Differences	Thursday, September 27, 2018	12:00-2:00
	1f Personal Service Agreements, Buyer Representation Agreement	Thursday, September 27, 2018	2:00-4:00
	6a Prequalification, Good Faith Estimate, Loan Types	Wednesday, October 3, 2018	12:00-2:00
	6b Closing Process, Settlement Statements, Security Deposit Transfers, Prorations, Sellers Net Proceeds	Wednesday, October 3, 2018	2:00-4:00
	1e Negotiation and Counseling	Thursday, October 4, 2018	12:00-2:00
	3a Consumer Pamphlet, Waiver, Conflict, Confidentiality	Thursday, October 4, 2018	2:00-4:00
	4a Property Disclosure, Resale Certificates, Public Offering Statement	Friday, October 5, 2018	12:00-2:00
	5b Competitive Market Analysis & Appraisal	Friday, October 5, 2018	2:00-4:00
These classes will be taken by Correspondence			
	1d New Construction Purchase & Sales Agreement	CORRESPONDENCE	1 HR
	2a Landlord Tenant Act, Rental, Lease, Occupancy, Assoc., Coops, Security Deposits	CORRESPONDENCE	2 HRS
	2b Personal Service Contracts, Management & Lease Listing Agreements	CORRESPONDENCE	1 HR
	3b Ethics & Recovery Fund	CORRESPONDENCE	1 HR
	4b Home Inspections and Repair Negotiations	CORRESPONDENCE	1 HR
	4c Title Reports,CCR's, Survey, Record Keeping	CORRESPONDENCE	1 HR
	4d Zoning & Environmental	CORRESPONDENCE	2 HRS
	5a Showing Property and Marketing to Buyers and Sellers	CORRESPONDENCE	2 HRS
	6c Good Funds Law, Predatory Lending	CORRESPONDENCE	1 HR

Completion Certificates will be delivered upon completion of class materials and full payment of tuition